



Press Communication

Tristone Flowtech Group received highest business award with 230 Mio Euro lifetime sales for fluid engine and battery cooling for a global worldwide OEM

Tristone Flowtech Group located in Frankfurt/M. has been awarded with a supply contract as First Tier supplier over 230 Mio Euro lifetime sales volumes for fluid engine and battery cooling for one of the largest global OEM. The expected annual sales volume will be 40 Mio Euro. The start of serial deliveries is planned for the end of 2018.

The Group will manufacture these technical solutions for engine and battery cooling in its facilities in Mexico (Delicias), China (Suzhou) and Poland (Walbrzych) to supply the OEM in North America, Asia and Europe.

"Our global footprint, our technical competence in engine and battery cooling applications as well as our high quality and delivery performance has been key to convince our customer that Tristone Group is the right partner to supply this global platform with its high volume", said Günter Frölich, President and CEO of the Group.

"We are proud to be the selected First Tier Supplier for this global Passenger Car platform", so Ignacio Salazar, Vice President Sales and Marketing of the Group.

The Group reported for 2015 a sales with 228 Mio Euro with a 17 % sales increase versus prior. This sales increase was driven by a growth for the European business of 13%, for the NAFTA region by 8 % and for the China region by 360 % (due to the ongoing production start-ups there). The Group is expecting 2016 a further significant growth on a global basis.

In September last year, a new Sales and Engineering company was established in Pune/India to support the market entry in India; In September 2013 the Group has established a Sales and Engineering Company in Detroit /USA to support the business growth in the NAFTA region. Beginning 2013 the Group has started to set up a new plant in Suzhou/China which is in the meantime supplying several customers in serial production.

Tristone Flowtech Group, is highly specialized on fluid applications in the areas of motor and battery cooling as well as aircharge and air intake systems and is more and more benefiting from the trend towards a reduction of space and fuel consumption with the introduction of polyamid materials as well as the introduction of new Powertrain concepts with hybrid and electrical cars and the integration of fluid motor and battery cooling systems.

Frankfurt/ Germany: TRISTONE Flowtech Group has reached 2015 an annual turnover of 228 M€ with 2.500 employees and is one of the leading automotive supplier groups worldwide for fluid applications in the area of engine cooling, battery cooling as well as turbochargers with manufacturing and development locations in Germany, Poland, Czech Republic, Slovakia, Turkey, Spain, France, Italy, Mexico and China.

The Group was established based on a spin-off of the former Fluid Automotive Business Unit of Trelleborg AB in July 2010 and is supplying to the automotive customers Renault, Nissan, PSA, FiatChrysler, Ford, Volvo, General Motors, VW Group, Suzuki, BMW, Daimler, JLR, Bosch as well as further Tier One suppliers.

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