Tristone Group confirms record in new booked businesses at the IAA 2017 Motorshow in Frankfurt/Germany



Tristone Group was exhibiting at the 2017 IAA Motor Show in Frankfurt; between September 12th and 15th.

As one of the market leaders in his business segment, Tristone Group has successfully expanded its customer support network and operations from the European region into the NAFTA region, China & India, actively pointing to further global locations.

Several OEMs had the opportunity to visit the Tristone showroom and discuss about the product offering and its technological advantages, together with the newest designs in product and application developments especially for battery cooling applications. Members from the complete Tristone Group were supporting the constant customer's visits from early in the morning, to late in the evening, in an effort to inform the exhibition attendees about the Tristone product portfolio and newest design activities.

OEMs were the main attendees to the show, highlighting some important meetings in the Tristone showroom with OEM customers which took also the opportunity to learn intensively about the Tristone products, with special focus on the technical solutions for the electric powered vehicles.

All TRISTONE products arouse a big expectation, with more specific questions related to surge tank development capabilities, fiber cooling hose technology and air charge.

During some these visits, Tristone was confirmed as future supplier for the water cooling pipes for the hybrid version of future carlines, confirming with this Tristone's steady growth and year-to-date record on new booked businesses.

The Tristone participants included key persons from the Sales and Engineering Departments, who worked with customers, in an effort to grow the Tristone brand in the global markets and continue with its global expansion initiated some years ago.

"I'm happy to present Tristone as one of the consolidated market leaders in battery and engine cooling worldwide, supported by extraordinary new developments in those fields and by a best in class quality and operational performance shared among our ten factories. It's an honor to confirm our consolidated global growth through the largest motor show in the world, in addition to the ongoing business activities", said Ignacio Salazar, Senior VP Sales & Marketing.



Tristone Flowtech Group is highly specialized on fluid applications in the areas of engine and battery cooling as well as aircharge and air intake systems. The Group is benefiting from the trend towards a reduction of space and fuel consumption with the introduction of polyamid materials as well as the introduction of new powertrain concepts with hybrid and electrical cars and the integration of fluid motor and battery cooling systems. Herewith Tristone Flowtech Group is well prepared for the upcoming challenges resulting from e-mobility.

<u>Frankfurt/ Germany:</u> TRISTONE Flowtech Group has reached 2016 an annual turnover of 248 M€ with 2.991 employees and is one of the leading automotive supplier groups worldwide for fluid applications in the area of engine cooling, battery cooling as well as turbochargers with manufacturing and development locations in Germany, Poland, Czech Republic, Slovakia, Turkey, Spain, France, Italy, Mexico and China.

The Group was established based on a spin-off of the former Fluid Automotive Business Unit of Trelleborg AB in July 2010 and is supplying to the automotive customers Renault, Nissan, PSA, FiatChrysler, Ford, Volvo, General Motors, VW Group, Suzuki, BMW, Daimler, Jaguar/Landrover, Suzuki, Bosch as well as further Tier One suppliers. With closing date February 22, 2017 the Group was taken over in an exit process from the Chinese Zhongding Group Ningguo and will be managed unchanged under the same name.

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